

Testimonials from Clients

“I have been an academic for 30 years, 20 of them in senior roles. I had never had coaching before and someone recommended Charlotte von Bülow. I was struggling from time to time with various things in my role and particularly wanted help to think about and understand my relationship to leadership and develop and improve at it. Three years on I can honestly say that enlisting Charlotte's support is one of the best decisions I have ever made in my working life. She immediately helped me to understand how common and 'normal' my doubts and struggles were and she has helped me enormously in several ways: by giving me insight into how biographical experiences and relationships since childhood have shaped my outlook to work and behaviours; helping me understand how past experiences in the workplace and some unresolved feelings and fears were also shaping the patterns of thought and actions I brought to my leadership roles; by helping me in very practical ways to think about and deal with specific leadership, management and relational issues and difficulties as that arose ; by enabling me to appreciate my strengths and what I do well and develop strategies to ensure I apply these skills and passion as much as possible in all aspects of my work. Charlotte is a deeply ethical, intelligent, knowledgeable, wise, fearless mentor who is prepared to go anywhere her client's need to. I found her coaching inspirational and nothing less than life-changing and cannot recommend her highly enough.”

Professor Harry Ferguson, Department of Social Work and Social Care, University of Birmingham

“It is rare to encounter someone able to command, much less navigate, the tension between the creative and the analytical, the nuanced and the bold, or the ever-demanding reality of a room of complex personalities. To say that Charlotte is the embodiment of that navigational capacity is an understatement, at best. In all the strategic planning processes I've been witness to, experiencing one guided by Charlotte was thrillingly productive, with both a focus on execution melded with the recognition of the subtleties of progress. I can only hope to work together again, and to learn from her honed approach.”

Kevin Irby, Threadspan

“I have worked with Charlotte Von Bulow for the past several months, as a member of a Strategic Planning Committee of a complex organization, which had engaged Crossfields to lead and guide our efforts. Her clarity of thought, attention to design and process, skill at interviewing, sensitivity to personal dynamics, and concise and illuminating comments helped us to navigate a daunting process. I cannot imagine how we would have managed without her encouragement and good humor keeping us focussed and on task to successful completion of the project. My only regret is that the process is now over and I will miss our close engagement with Charlotte and the Crossfields team”

L. Sackler, Hawthorne Valley School

“Working with Crossfields Institute to develop my leadership skills has been an interesting and extremely fruitful experience. We can all read management books and attempt to translate others wisdom and observation into practice, but often it is our internal knowledge and existing skills that we omit from the process. My journey with Crossfields has tapped into this internal resource, combined with practical leadership theory, to enable me to understand and develop my leadership skills. The mentoring, firmly based around my work issues and aspirations gave the space and time to discuss, analyse and develop tactics and strategies which are relevant to the everyday situations I face. As I have put into practice what we have discussed the results have become apparent. My confidence as a leader has grown, my personal development accelerated and ultimately my department is responding, becoming more effective in the work they do.”

Operations Director, UK

“We are an institution of international higher education located in Germany and have been working with Crossfields Institute for 18 months. Crossfields has been integral in helping us to develop and implement new structures and to find our way into leading our organization as a team. Looking back on this period, it is hard to imagine that we could have made so much progress without having been continuously coached individually and as a group during these at times demanding months. Online sessions and intense multi-day workshops enabled us to reflect on ourselves, our team, our organization and its goals. Charlotte von Bülow guided us through this process with great expertise, empathy and patience. As a leader with real-life management experience, she was able to teach us a wealth of methods and shared her knowledge with us, for which we are grateful. We are looking forward to future collaborations with Crossfields Institute.”

AIB Study Abroad